



IF YOU ARE READY
TO GIVE YOUR VERY BEST,
YOU CAN MAKE IT
TO THE TOP WITH US.

At Magirus, we do our best every day to support firefighters and rescue workers around the world with the most innovative and reliable technology. With 160 years of experience we are one of the world's best-known manufacturers of firefighting vehicles, emergency response robots, digital systems and firefighting equipment. Our success and innovative strength are based on the passion and enthusiasm of our employees, many of whom are active firefighters themselves. You will find a unique team spirit and a wide range of attractive benefits with us. Let yourself be infected by the enthusiasm to support emergency forces worldwide in their daily work. Become part of Magirus!

To support our **International Sales department**, we are **immediately** hiring a

International Sales Manager Africa Middle East (m/f/d)

Your tasks

- Full responsibility for sales and revenue growth in the assigned region with a focus on sustainable growth and market share expansion
- Development and execution of regional sales strategies to tap into new markets and business opportunities
- Identifying, acquiring, and developing new customers and maintaining long-term relationships with fire departments, government agencies, and partners
- Analyzing market trends, competitor activities, and customer needs to support strategic positioning
- Managing the entire sales process – from lead generation and offer preparation to contract negotiation and successful closing

- Representing the company at international trade shows, events, and customer meetings
- Close collaboration with internal teams such as Product Management, Marketing, Production, and Service to ensure optimal customer support

Requirements

- Degree in Business Administration, Industrial Engineering, International Business, or a comparable qualification
- Several years of experience in international sales, ideally in the firefighting, automotive, or special vehicle industry
- Strong technical understanding and enthusiasm for innovative firefighting and rescue technology as well as complex technical solutions
- Excellent communication, negotiation, and presentation skills in an international environment
Fluent in English; additional languages such as Arabic or French are a plus
- Independent, structured, and goal-oriented work style with a high level of initiative
- Strong intercultural competence and willingness to travel internationally for customer visits and trade fairs

What We Offer:

- Work from Anywhere: Work flexibly from wherever it suits you and your sales region
- Flexible Working Hours: Results count – not the clock
- Performance-Based Compensation: Your success pays off with attractive bonus opportunities
- Modern Equipment: Company laptop and phone for efficient, mobile work
- International Projects & Teams: Collaborate across cultures in a globally expanding company
- Ownership & Autonomy: We trust you to take responsibility and make an impact

Inspired by this opportunity?

We're looking for passionate people like you. Apply now and help drive our international growth.

Apply Now